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Psychological Weapons of Mass Persuasion - Scientific American

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Weapons of Mass Migration: Forced Displacement as an ...

Weapons of Mass Persuasion: The First World War in Posters by Nina Kruglikova 2016-11-02 10:55:21 The British poster artist Cyril Kenneth Bird, known as Fougasse, once referred to posters as 'anything stuck on a wall with the objective of persuading the passer-by' (Stanley, 1983: 7). To persuade the passer-by appears to be

Weapons of Mass Persuasion: The First World War in Posters

We need to put down the books, stop arguing, and put out the fire. Being right is one thing. Being persuasive is another. Facts, logic and solid argument are not enough. Weapons of Mass Persuasion will show you how people form their opinions and how to hack that process; how their current “ knowledge ” will affect how they hear what you ’ re saying — and what you can do about it; how to avoid zero-sum arguments where the other guy has to lose for you to win and replace them with an ...

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